



*Happy New Year!*

**PPI-Time Zero Newsletter - January Edition**



Welcome to the PPI-Time Zero Newsletter. Our communications team has developed a newsletter for PPI-Time Zero that will keep you updated with our latest developments and advanced technology solutions to best serve our market as your premier electronic manufacturing provider.

## PPI-Time Zero Receives IDIQ Contract to Support the M439 Fuze for the Hydra-70 Rocket



*PPI Team members: Susan Westerberg, Joseph Kovacs, and Prisleida Nunez are key contributors to the M439 fuze program.*

PPI-Time Zero has received an IDIQ contract to support the M439 Fuze for the Hydra-70 rocket. There are 11 warheads in the Hydra Rocket family, and the M439 is the only electrical fuze which consists of the MEMS (MicroElectroMechanical Systems) that PPI-Time Zero will manufacture. This rocket system has a rich history of providing close air support to ground forces from about 20 different firing platforms, both fixed-wing and armed helicopters, by all US armed services. When the requirements of this system were changed to a new air-to-ground role for fixed and rotary wing aircraft, new fuzing and warhead performance characteristics were developed. The Hydra 70 rocket system is used by US Army Special Operations Forces, the US Marine Corps, the US Navy, and the US Air Force. In addition, PPI-Time Zero manufactures the Advanced Precision Kill Weapon System (APKWS) that filled the gap between the current unguided 2.75" Hydra-70 Rocket System and the HELLFIRE anti-tank missile. The APKWS is comprised of a laser sensor and guidance package coupled with the Hydra-70 rocket, resulting in a precision guided weapon that is the weapon of choice during operations in urban terrain or for aerial fire support missions. "We take great pride in supporting programs for the versatile Hydra 70mm rocket family, by producing systems and services that provide superior performance and reliability," said Joe Litavis, Vice President of Sales and Marketing.

## **PPI - Time Zero Expands Manufacturing Services to Include Space Applications in the Fairfield, New Jersey Facility**



*Ed Sabik, Marina Lausell, Joseph Kovacs, Alkaben Parmar and Caixian Zhou in the new space cell at the Fairfield, New Jersey facility.*

PPI-Time Zero is expanding services for a large customer to include a new work cell dedicated to space program initiatives. This space cell is a continued complement to the growing operations in the Fairfield, New Jersey facility, already replete with state-of-the-art manufacturing capabilities and full service custom precision machining services. "Our electronics solutions are tailored to the specific needs of each client, utilizing our extensive market experience, hardware application versatility, and customized services for mission critical, high performance products," commented Dana Pittman, President and CEO. PPI-Time Zero combines premier technology with our advanced engineering to deliver unparalleled quality and service, with seamless, cost-effective, outstanding results.

## **PPI-Time Zero's Employee Christmas Luncheon**



At this time of year, we are exceedingly grateful for the many positive workplace initiatives at PPI-Time Zero and our dedicated staff that daily makes outstanding manufacturing solutions become a reality for our customer base. At both the New Jersey and Virginia Operations, employees enjoyed a wonderful luncheon and all of the festivities of the season.

## Making Our Community a Better Place



***Pedal for the Puzzle thanks PPI-Time Zero, Inc. for their continued support!***

"PPI-Time Zero is an electronics manufacturing services provider that specializes in electromechanical hardware for defense, aerospace, and industrial markets. Not only are they committed to performance, precision, and integrity, but they are opening doors for people with autism. One such person is 26-year-old Jimmy Scancarella, who has an autism diagnosis and is a successful full-time stock room clerk at PPI-Time Zero in Fairfield, New Jersey.

Dwayne Waller, General Manger (GM) of Operations at PPI-Time Zero, recognizes the importance of creating opportunities for people with autism. He considers Jimmy as a valuable part of the PPI-Time Zero team and wants to see more people like Jimmy receive similar opportunities. Looking to help make a difference, Dwayne got involved with Pedal for the Puzzle and was recently appointed to the board as Treasurer. As our understanding of autism evolves, the number of diagnoses climbs. Thus, it is paramount that companies follow the example of PPI-Time Zero in joining the discussion and creating opportunities for people with autism who, as evidenced by Jimmy, have much to offer."

For more about Jimmy and PPI-Time Zero, check out this [article](#) on Media Planet!

# Reflections of 2015

*Year-End Letter from Dana Pittman, President & CEO*

## **To our Employees, Customers, Neighbors and Friends,**

As we close on 2015 and begin a new year, I would like to take a moment and reflect on our accomplishments and share with you our forward plans. 2015 was a very successful year for the Company. We recorded record sales growth across all of our market segments. PPI's customer base has embraced our value added service offerings as we fully invest in our vertical approach to turn key EMS solutions. And our most critical asset - our employees, continue to provide "best in class" service solutions allowing the Company to maintain its sole source of manufacture status on over 65% of the hardware we ship.

### **Revenue Growth**

Early in the year, the Company facilitated an off-site strategy session outlining the key initiatives that would support the foundation for our continued growth and success. These initiatives, facilitated by our equity partners, customers and employees have resulted in record year over year organic sales growth of over 28%. In the coming year, we will continue to focus on these core initiatives while providing mission critical hardware and services to the military, aerospace, medical and niche industrial markets. We will also expand our concentration and efforts on materials management; fully utilizing the new enterprise tools that were developed this year.

### **Market Expansion**

The Company launched several new sales channels in 2015. A very strategic channel developed was with direct sales to the Department of Defense. We have fully launched this initiative with an initial focus on precision machined parts and cables. In the coming year, the Company will expand this focus to turn key electronics and box build solutions. Another new channel developed was within the Space & Satellite communications sector. The company has installed a dedicated work cell at its NJ facility to support this key growth initiative.

### **Technology**

PPI continues to make significant investments in state of the art manufacturing solutions. In 2015, the Company added Selective Wave technology, expanded its footprint with Environmental Stress Screening (ESS) and Vibration Test Services, added equipment and tooling for its Space & Satellite work cell and upgraded the SMT and In-Circuit test departments. PPI will continue to deploy capital ensuring our customers receive their products at competitive prices with the highest level of quality.

### **Community**

The Company continues its focus on community. PPI's Virginia division recently hosted a warm coat project collecting over 100 warm coats for families in the Valley. In NJ, PPI was also recognized for its support of Autism...both with employment and employee support at the NJ executive board level. Our corporate culture fully embraces these types of initiatives and we are very proud of the contributions our employees make on a daily basis.

Thanks again to our customers, employees and neighbors for making 2015 a great year and we are looking forward to a strong partnership in 2016.

*Best wishes, Dana*

*Dana M. Pittman*

PPI-Time Zero looks forward to an outstanding year of business in 2016, with our exceeding gratitude to our loyal customer base, phenomenal executive staff, and our highly skilled and dedicated employees.

Thank you for your partnership with PPI-Time Zero and we welcome your feedback, and any questions or comments you may have....

<http://www.ppi-timezero.com>

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